

# Product Awareness

## Grain and Color Variations of Wood

Nature signs every tree with its own fingerprint. It reflects the region and terrain where each tree grows and the weather each tree experiences during its many growth cycles. These influences are seen in the grain and pattern of each piece of wood. The beauty of natural wood is derived from the fact that no two trees are identical. Wood cut from one part of a tree will appear different from wood cut from other parts of a tree. Some of these differences are grain pattern, grain color, knots, pinholes, and sap runs. Each piece of wood reacts differently to all finish materials including white, all transparent stain colors and pigmented base coat finishes, due to the natural variations in the wood. All wood mellows and changes with the light that came in contact with the wood.

Doors and drawer fronts may not exactly match when first manufactured or as time goes on due to the different ways in which each piece of wood reacts to all of the above. In addition, environmental conditions such as smoke, cleaning agents, exposure to harsh sunlight and chemicals may cause the finish or wood color to change in appearance. For these reasons door samples and wood samples may not appear the same as a set of finished cabinetry. This is not a defect. It is a result of natural and environmental conditions that make each set of cabinets unique. As you look at wood cabinetry, remember that the beauty of a natural product is its one-of-a-kind character. So, enjoy it for its beauty.

## Enhanced Finishes

Creating an antiqued or weathered look by applying Glaze, Brushing, Rub-Through, Vintage or Heirloom Finish Enhancements is a process that is done by hand. Variation with these hand applied finish techniques is to be expected. It is not a defect. The variation should be judged for its overall effect to the entire finished product, not an individual door or drawer front.

## Pigmented Base Coat Finishes (Paint Finishes)

The nature of wood due to climate change and physical handling is to contract and expand. Painted finishes will magnify any expansion or contraction in the cabinets. Painted finishes, unlike stained finishes, will make the opening of joints and the center panel movement more obvious. Hairline openings at the joints can be expected and are not considered a defect.

The information in the previous awareness statement is not intended to discourage you from buying or selling any of the products. It is intended solely to inform you and your customer of the possible natural and man-made characteristics of cabinetry and the importance of your acceptance of these occurrences.

## Finish Agreement

I understand the variation in color pattern and the natural and man-made circumstances that occur when stain, paint or a finish enhancement has been applied to cabinetry. I understand that these are elements of nature, beauty and artistry and not a defect. There has been no attempt by the craftsman of Kith Kitchens to tone down or cover up any variation in wood.

I find these aspects of those variations to be desirable and agree not to hold Kith Kitchens nor my Kith Kitchens Dealer responsible in the event I find those variations to be any less desirable than I expected.

Wood Species of Order:\_\_\_\_\_ Finish Color:\_\_\_\_\_ Finish Enhancement:\_\_\_\_\_

\_\_\_\_\_  
Customer Signature and Date

\_\_\_\_\_  
Dealer Company Name, Signature and Date

Dealer P.O. Number \_\_\_\_\_

Orders for Natural Stains, Brushed Gray Glaze, and Vintage will not be produced without the Finish Agreement being signed by both the Customer and the Dealer.